



DEMETER
LAND DEVELOPMENT

***Renewables
Start With
Demeter***



Who We Are:

We are a team of lawyers and certified professional landmen with one mission: To identify and secure the best possible land positions for reputable renewable energy and energy storage development teams.

What We Do:

Demeter supports early-stage site origination campaigns with services in location identification, remote feasibility screening, marketing outreach, contract acquisition, and initial permitting. Our teams use the latest technology to implement a land acquisition marketing plan while immediately getting boots on the ground where needed. Demeter is prepared to quickly scope your campaign, establish a path, and activate the necessary team members to deliver your sites as fast as possible.

Why Demeter:

Demeter can get done in days what others take weeks to produce, and our customers only pay for measurable results.

Unlike traditional land agencies, Demeter bills only by success rather than the industry-standard day-rate. With a commission-based model where the majority of payments occur at NTP and COD, Demeter works to ensure your team's success is achieved as quickly as possible while avoiding prolonged timelines and the mediocre results otherwise found throughout the industry.

The Demeter Difference:

Demeter is skilled in bringing streamlined practices to your origination workflows for greater speed and scale in market entrance. This is achieved by leveraging the best in land use analysis and customer engagement technologies.



Our Services:

Land Acquisition:

Using the latest technology, Demeter's data team will search every parcel in the state and compile to produce a list of every parcel site that meets our client's specifications regarding slope, buildability and accessibility to the grid. We then will use mailers, phone calls, community meetings and other methods to aggressively target every landowner on our list. Our team of licensed attorneys and Certified Professional Landmen will meet with landowners in person, walk the land, and negotiate option contracts on behalf of our client.

Permitting:

Our team can also assist in acquiring any necessary Conditional Use or Special Exemption Permits from the jurisdictional authority. The Demeter approach involves more than just filling out the paperwork: We are available to meet with officials, are experienced in conducting public hearings, and focused on developing lasting relationships that benefit your projects. To refine your projects and further develop the relationship with good permitting effort involves more than just filling out paperwork and meeting with County Officials. Additionally, Demeter can also engage with surrounding landowners and any potential upset neighbors prior to any county hearings to further public discussion and support.



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24460 Telegraph Rd., Southfield MI 48033



Scott@Demeter.Land



www.demeter.land



+1 248-270-2869